13/3, K/1 (Item 1 from file: 275)
DIALCG(R) File 275: Gale Group Computer DB(TM)
(c) 2008 The Gale Group. All rts. reserv. 03403267 SUPPLI ER NUMBER: 178764872 (USE FORMAT 7 OR 9 FOR FULL TEXT Chio Wesleyan Taps Aruba Networks' 802.11N Solution for Wireless Network. Wireless News, NA May 7, 2008 LANGUAGE: English RECORD TYPE: Fulltext WORD COUNT: 310 LINE COUNT: 00030 Aruba Networks, a provider of wireless LANs and secure unified mobility solutions, announced that Chio Wesleyan University has selected and commenced deployment of **Aruba**'s 802.11n adaptive wireless LANs across its Delaware, Chio, campus. Chio Wesleyan University is... ...its campus. The wireless network will consist of redundant centralized MMC-6000 Multi-Service Mobility **Controllers** and more than 400 **Aruba** AP-124 and AP-125 802.11n access points spread across 50 academic, administrative, athletic, and residential facilities. The AP-124 access points will be used with remote antennas to provide wireless coverage out doors. "Ōhi o. . . 13/3, K/2 (Item 2 from file: 275)
DIALCG(R) File 275: Gale Group Computer DB(TM)
(c) 2008 The Gale Group. All rts. reserv. SUPPLI ER NUMBER: 178402210 03398594 (USE FORMAT 7 OR 9 FOR FULL TEXT Ńetworking Vendors Pushing 802.11n Transition. PC Magazine Online, NA April 28, 2008 ISSN: 1078-8085 LANGUAGE: English RECORD TYPE: Fulltext WORD COUNT: LINE COUNT: 660 00055 $\mbox{\bf Aruba}$ Networks, for example, is delivering both new hardware and software with this goal in mind... ... new innovative features: first, they're upgradeable to 802.11n via a software upgrade. Second, **Aruba**'s management technology enables administrators to configure the APs to act not just as access gateways for wireless clients, but intrusion detection devices or as nodes in a secure wireless mesh network. The AP's new software allows them to be turned into what Aruba calls mobile remote access points, meaning they're able to establish a VPN IPSec tunnel back to the control **switch** in the data center. A nice touch here is the software also includes a splitter...looking to deploy 802.11n over time," sayid M chael Tennefoss, head of strategic marketing at **Aruba** Aruba has done hard work in pricing these devices, he claims, such that even with a... ...they'll be charged an additional fee, the amount of which is vol ume-based. Additionally, **Aruba** has 13/3, K/3 (Item 3 from file: 275)
DIALCG(R) File 275: Gale Group Computer DB(TM)
(c) 2008 The Gale Group. All rts. reserv. 03379080 SUPPLI ER NUMBER: 176760027 (USE FORMAT 7 OR 9 FOR FULL TEXT Aruba Networks Offers New White Paper on Wireless LAN RF Architecture. Wireless News, NA

RECORD TYPE: Fulltext

LINE COUNT: 00037

March 15, 2008 LANGUAGE: English

413

WORD COUNT:

... can really hope to accomplish with each of them," said Peter Thornycroft, author of the **Aruba** white paper. "I start with the theory of operation, explain the letter and spirit of between access points were centrally managed. What was true in the cellular world was found also to be true in the.one considers the world's largest wireless LAN deployments -- those in which all of the access points are managed from a central controller -- they are all adaptive multi-channel networks, "said Keerti Melkote, Aruba's founder and head of products and partnerships. "The reason is because using multiple channels... 13/3, K/4 (Item 4 from file: 275)
DIALOG(R) File 275: Gale Group Computer DB(TM) (c) 2008 The Gale Group. All rts. reserv. SUPPLIER NUMBER: 176373198 03376136 (USE FORMAT 7 OR 9 FOR FULL TEXT Air Wave Wireless Management Suite Version 5.3 expands options for WLAN managers. (NEW PRODUCTS) W-Fi Wreless LAN, 18, 2, 13(1) Feb. 2008 LANGUAGE: English RECORD TYPE: Fulltext WORD COUNT: 362 LINE COUNT: 00035 expands the depth and breadth of AirWave's support for wireless infrastructure products from Cisco, **Aruba**, Meru, Trapeze, Tropos, ProCurve, and other leading enterprise WLAN, mesh, and W MAX vendors. Air Wave 5... ...mgration by assessing where network utilization is approaching capacity. Other new features include global device configuration templates, enhanced rogue access point detection, and integrated monitoring of routers and switches.

"The Air Wave 5.3 software reduces our support costs and eliminates management headaches by making... 13/3, K/5 (Item 5 from file: 275)
DIALCC(R) File 275: Gale Group Computer DB(TM) (c) 2008 The Gale Group. All rts. reserv. 03363322 SUPPLI ER NUMBER: 174655296 (USE FORMAT 7 OR 9 FOR FULL TEXT ÁirWave Rolls Out Wireless Management Suite Version 5.3. Wireless News, NA Feb 11, 2008 LANGUAGE: English WORD COUNT: 328 RECORD TYPE: Fulltext LINE COUNT: 00033 expands the depth and breadth of AirWave's support for wireless infrastructure products from Cisco, **Aruba**, Meru, Trapeze, Tropos, ProCurve and other enterprise WLAN, mesh, and WiMAX vendors. Air Wave 5.3... \dots migration by assessing where network utilization is approaching capacity. Other new features include global device $\,$ configuration templates, enhanced rogue access point detection, and integrated monitoring of routers and switches.

"The Air Wave 5.3 software reduces our support costs and eliminates management headaches by making... 13/3, K/6 (Item 1 from file: 621)
DIALCG(R) File 621: Gale Group New Prod. Annou. (R)
(c) 2008 The Gale Group. All rts. reserv.

Supplier Number: 178154111 (USE FORMAT 007 FOR FULLTEXT)

Trapeze Networks Introduces NonStop Wireless(TM) for the Always On

Enterprise. PR Newswire, pNA

Record Type: Fulltext

April 22, 2008 Language: English Record Ty Document Type: Newswire; Trade

in wireless systems to date, the Trapeze NonStop Wireless(TM) network and its enabling Virtual **Controller** Cluster technology. This technology delivers Controller Virtualization which dramatically improves the overall reliability of the...

... determines the appropriate placement of access points, accurately predicts RF coverage, and automatically pushes the **configuration** to each **controller** and **access point** as it is added to the network.

In order to make RingMaster even simpler for network **managers** to

install and scale, last month Trapeze announced a turnkey integrated wireless management solution in the form of a pre-configured appliance, the RM-200, that can **manage** as many as 5,000 **access points**.

The RM-200 combines the latest software version of RingMaster with a

rack- mount hardware...

...to larger and larger deployments simply by purchasing and downloading license keys for enabling the management of additional access points. This saves hundreds of IT hours over configuring a generic server.

Highest Performance Controller Supports 12,000 Clients

The Mobility Exchange MK-2800 is Trapeze Networks' next generation, high capacity WLAN controller. With 28 Clops of switching, more than four times faster than the closest competitor, it is the highest performance controller available. The MK-2800 supports up to 12,000 active client devices for larger deployments. devices for larger deployments...

...found in higher education and multi-facility healthcare, and automatically expands using Trapeze's Virtual **Controller** Cluster technology for up to 64 units, meaning that IT staff only manage one virtual...

... Smart Mobile application specific switching remains in contrast to other vendors such as Cisco Systems and **Aruba** Networks, whose centralized wireless architectures are inflexible and require all traffic to pass through a...

13/3, K/7 (Item 2 from file: 621) DIALOG(R) File 621: Gale Group New Prod. Annou. (R) (c) 2008 The Gale Group. All rts. reserv.

05294555 Supplier Number: 174286438 (USE FORMAT 007 FOR FULLTEXT)
Air Wave Wireless Management Suite Version 5.3 Expands Options for WLAN Managers.

Business Wire, pNA

Feb 6, 2008

Record Type: Fulltext

Language: English Record Ty Document Type: Newswire; Trade

467 Word Count:

... expands the depth and breadth of Air Wave's support for wireless infrastructure products from Cisco, Aruba, Meru, Trapeze, Tropos, ProCurve and other leading enterprise WLAN, mesh, and WIMAX vendors. Air Wave 5...

...migration by assessing where network utilization is approaching capacity. Other new features include global device configuration templates, enhanced rogue access point detection, and integrated monitoring of routers and switches.

"The Air Wave 5.3 software reduces our support costs and eliminates

management headaches by making...

13/3, K/8 (Item 1 from file: 16)
DIALOG(R) File 16: Gale Group PROMT(R)
(c) 2008 The Gale Group. All rts. reserv.

14631516 Supplier Number: 173427342 (USE FORMAT 7 FOR FULLTEXT)

Aruba-Airwave: A subtle harbinger of change? * How wireless might affect sourcing strategies. (Aruba Wireless Networks) (AirWave Wireless Inc.) Wexler, Joanie Network World, pNA Jan 14, 2008 Language: English Record Type: Fulltext Document Type: Magazine/Journal; General Trade Word Count: 424 Last week's announcement that wireless LAN system maker Aruba intends to snap up WLAN management company Airwave Wireless for \$37 million left me pondering... ...a par status with wired LANs, will the primary enterprise suppliers remain the traditional router/switch companies? Or will they shift to wireless-centric compani es? Conversely, will independent WLAN makers without... ..network demarcation lines and requires unprecedented levels of interoperability? There's a reason that the **Aruba** - Airwave deal put me on this train of thought. Clearly, **Aruba** - the No. 3 enterprise market-share leader behind Cisco, according to Synergy Research Group - feels... ...wanted a total replacement for existing WLANs," acknowledged Michael Tennefoss, head of strategic marketing WLANs, "acknowledged Michael Tennefoss, head of stranda. "Now, we have an entree to make a presentation (into those shops.)" Airwave makes a Wi-Fi management system that **configures** and manages fat and thin access points and WLAN controllers from multiple vendors. Tennefoss sees enterprises migrating transitionally to high-speed 802.11n over an... ...period during which new and legacy equipment will co-exist and require such unified management. Aruba has long danced around the wired side of the network, too, with firewalls that work... ...vendors can remain independent entities going forward. Long term, any of these independent companies, including **Aruba**, are subject to getting acquired.' Not surprisingly, independent WLAN maker Meru Networks has a different... 13/3, K/9 (Item 1 from file: 15) DI ALCG(R) File 15: ABI/Inform(R) (c) 2008 ProQuest Info&Learning. All rts. reserv. 03388097 1473998651 802.11n wireless gear to shine Cox. John Network World v25n16 PP: 20 Apr 21, 2008 I SSN: 0887-7661 WORD COUNT: 980 JRNL CODE: NWW

... ABSTRACT: unveiling at Interop Las Vegas next week a slew of Draft 2 IEEE 802.11n access points, controllers and management features aimed at spurring enterprise adoption of the technology. The best example is the vendors...

...over Ethernet. Aerohive Networks is adding the first 802.11n access points to its "no- controller" WLAN architecture. Aruba Networks is releasing a pair of two-radio 802.11abg access points that can activate... TEXT: Aerohive, Aruba, Meru, Ruckus and Trapeze all getting into the act at Interop

Wireless LAN vendors are unveiling at Interop Las Vegas next week a slew of Draft 2 IEEE 802.11n access points, controllers and management features aimed at spurring enterprise adoption of the technology.

The new access points can vary...

... Et her net options.

Aerohive Networks is adding the first 802.11n access points to its "no-controller" WLAN architecture. Controller functions are distributed to the Hive access points, which work together to coordinate the WLAN...

...The products use an Aerohive technology called Smart PoE, which detects how much power a PoE **switch** is supplying to the access point. In most cases, according to the company, the devices...

...an enterprise simply and quickly create and manage WLAN access for guests and visitors. Quest - **Manager** costs \$10,000. **Aruba** Networks is releasing a pair of two radio 802.1 labg access points that can activate...

 \dots 400 per device, depending on the number deployed. They are slated to ship this quarter.

Aruba executives say the new access points will run with full 802.11n function using a single 802.3af power injector connection. That's because of some power management code inside the access point, according to Aruba.

Aruba also is releasing a new version of its portable access point, the Mobile Remote Access...

13/3, K/10 (Item 1 from file: 647)
DIALCG(R) File 647: CMP Computer Fulltext
(c) 2008 CMP Media, LLC. All rts. reserv.

01306550 CMP ACCESSION NUMBER: CRN20080324S0012

The N Crowd - New wireless gear offers better performance, but doesn't yet reach promised heights (Cover Story)

Mario Morejon & Samara Lynn
CRN, 2008, n 015, PG20

PUBLI CATION DATE: 080324

JOURNAL CODE: CRN LANGUAGE: English

RECORD TYPE: Fulltext

SECTION HEADING: CRNtech

WORD COUNT: 3902

... to take a look at some of these higher-end offerings.

Reviewers extended invitations to **Aruba** Networks Inc., Bluesocket Inc., Cisco Systems Inc., Meru Networks, Ruckus Wireless Inc. and Trapeze Networks...

...and sent engineers to the CRN Test Center lab to help testers configure the WLAN access points and controllers. Peviewers also examined an 802.11n access point from San Jose, Calif.-based Cisco that...

... Cisco?" on page 28).

Meru's offering included its AP320 access point and its MC3000 ${\bf controller}$. The devices were running Meru software version 3.4. SR3- 113. Meru's access point...

...Y-Z axis.

The Ruckus setup included its ZoneFlex 7942 access point and ZoneDirector 1000 **controller**. The Ruckus software version was 3.02. The ZoneDirector is not necessary to **configure** the 7942 **access point** but with the help of a Ruckus engineer, reviewers used the ZoneDirector to tweak various...

... because they wanted to test under real-world conditions.

Reviewers ran the tests with single access point configurations

on Channel 6 and kept channelization at 20 MHz. In addition, testers asked Meru and...

... use and price/performance.

Ruckus offers a Web-based management interface to its ZoneDirector WLAN **switch**, which was used effortlessly to set up the test wireless environment. From there, IP addressing...

interface opens up into a dashboard view. From the dashboard, detailed information of each currently **managed access point** is displayed; MAC address, model, IP address, channel and number of clients connected are

...information is listed on the left side of the dashboard. System overview of the ZoneDirector **controller** is displayed as are a devices overview and a usage summary.

The interface also has...

(Item 1 from file: 674) 13/3, K/11 DIALOG(R) File 674: Computer News Fulltext (c) 2006 IDG Communications. All rts. reserv.

3Com introduces branch office wireless

Byline: John Cox Journal: Network World

Publication Date: September 27, 05 Line Count: 21 Word Count: 212

3Com has introduced a wireless LAN switch targeted at branch and remote offices. Shipping this week, the 2-port WXR100 alsoincludes updated...

...and run, by connectingover a WAN link to one of 3Com's higher end WLAN switches at a regional or headquarters site. The parent switch downloadsconfiguration data. Locally, the wireless access points in the branch automatically link up with the...

 \dots simple Web screens instead of, as in the past, a command line interface. The branch switch works not only with companion 3Com access points, but also includes software to work with...

... which packages such features as AdvancedEncryption System (AES) and 802.11i authentication mechanisms. Rival WLAN **switches** for these kinds of sites are available also from Cisco, **Aruba** and Symbol. 3Com is competing on price, and by including features such as detection and...

for an additional cost List price for the WXR100 is \$999; the companion 3Com 3750 Managed Access Point is \$499.

13/3, K/12 (Item 1 from file: 696) DIALOG(R) File 696: DIALOG Telecom Newsletters (c) 2008 Dialog. All rts. reserv.

0000986382

802.11n Heads To College Tel ecomWeb news break
May 1, 2008 DOCUMENT TYPE: NEWSLETTER
PUBLI SHER: PHILLI PS BUSI NESS I NFORMATI CN WORD COUNT: 521 LANGUAGE: ENGLISH

RECORD TYPE: FULLTEXT

(c) Access Intelligence, LLC. All Rts. Reserv.

...universities within the next five years.

And as if to give substance to that prediction, **Aruba** Networks this morning disclosed one of the first of those university deployments - an or der

from..

.Wi-Fi (VoWi-Fi) in schools.

"ABI Research believes that W-Fi access point and **controller** equipment revenue in the global higher education market will skyrocket from \$137 in 2007..

...that might impact the hardware now being marketed.

Those products include the hardware about which **Aruba** today was crowing, sold to Chio Wesleyan "on the strength of a competitively priced, t echni cally...

...open bid.'

The value of the Chio Wesleyan order was not disclosed. Under the pact, Aruba is supplying redundant centralized MMC-6000 Multi-Service Mobility Controllers and more than 400 Aruba AP-124 and AP-125 802.11n access points spread across 50 academic, **administrative**, athletic and residential facilities. The **AP** -124 access points will be used with remote antennas to provide

wireless

coverage outdoors, the...

13/3, K/13 (Item 1 from file: 613) DIALOG(R) File 613: PR Newswire (c) 2008 PR Newswire Association Inc. All rts. reserv.

0002893766 | 07EA630010B111DDB98DCCC108EF5CCE (USE FORMAT 7 FOR FULLTEXT) Trapeze Networks Introduces NonStop Wireless(TM) for the Always Centerprise Unrivaled Reliability, Performance, Scalability and Management PR Newswire Tuesday, April 22, 2008 T21:00:00Z JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT DOCUMENT TYPE: NEWSWIRE WORD COUNT: 1,711

...in wireless systems to date, the Trapeze NonStop Wireless(TM) network and its enabling Virtual **Controller** Cluster technology. This technology delivers Controller Virtualization which dramatically improves the overall reliability of the...

... determines the appropriate placement of access points, accurately predicts RF coverage, and automatically pushes the configuration to each controller and access point as it is added to the network.

In order to make RingMaster even simpler for network managers to install and scale, last month Trapeze announced a turnkey integrated wireless management solution in the form of a pre-configured appliance, the RM-200, that can manage as many as 5,000 access points.

The RM-200 combines the latest software version of RingMaster with a rackmount hardware...

...to larger and larger deployments simply by purchasing and downloading license keys for enabling the **management** of additional **access points** This saves hundreds of IT hours over configuring a generic server. points.

Highest Performance Controller Supports 12,000 Clients

The Mobility Exchange MX-2800 is Trapeze Networks' next generation, high capacity WLAN controller. With 28 Cops of switching, more than four times faster than the closest competitor, it is the highest performance controller available. The MX-2800 supports up to 12,000 active client devices for larger deployments...

...found in higher education and multi-facility healthcare, and automatically expands using Trapeze's Virtual **Controller** Cluster technology for up to 64 units, meaning that IT staff only manage one virtual.

.. Smart Mobile application specific switching remains in contrast to other vendors such as Cisco Systems and **Aruba** Networks, whose centralized

wireless architectures are inflexible and require all traffic to pass through a...

17/3, K/1 (Item 1 from file: 275)
DIALCG(R) File 275: Gale Group Computer DB(TM)
(c) 2008 The Gale Group. All rts. reserv.

SUPPLI ER NUMBER: 178402210 (USE FORMAT 7 OR 9 FOR FULL TEXT 03398594

Networking Vendors Pushing 802.11n Transition.

PC Magazine Online, NA

April 28, 2008 ISSN: 1078-8085

LANGUAGE: English

RECORD TYPE: Fulltext

WORD COUNT: LINE COUNT: 00055 660

Aruba Networks, for example, is delivering both new hardware and software with this goal in mind...

...new innovative features: first, they're upgradeable to 802.11n via a software upgrade. Second, **Aruba** 's management technology enables administrators to configure the APs to act not just as access **gateways** for wireless clients, but intrusion detection devices or as nodes in a secure wireless mesh network.

The AP's new software allows them to be turned into what Aruba calls mobile remote access points, meaning they're able to ...looking to deploy 802.11n over time," sayid Michael Tennefoss, head of strategic

marketing at Aruba.

Aruba has done hard work in pricing these devices, he claims, such

that even with a...

...they'll be charged an additional fee, the amount of which is vol ume-based.

Additionally, **Aruba** has ...LAN management abilities, not the leas of which was the purchase of AirWave Wireless. Until **Aruba**'s purchase, AirWave was distinguished one of the leading third-party wireless network ...LAN management abilities, not the least management software...

.even integrates into larger wired LAN management platforms, including Microsoft's MMC. Purchasing Air Wave gives Aruba a definite leg up with regards to attracting customers with larger wireless LAN management duties ...re staying in their own offices, and simply taking over the lead with regards to **Aruba**'s management initiatives, but they'll continue supporting third-party hardware, too."

If those claims bear out over time, **Aruba** will be in an enviable position on two fronts of the wireless LAN spectrum, hardware and software

management.

But **Aruba** isn't alone in showing off new Wi-Fi products at Interop. Ruckus Wireless is...only \$700 -- a definite draw for SMBs, especially in conjunction with Ruckus low-cost secure wireless switches and ZoneDirector management software.

Other vendors showing new 802.11n wireless hardware include Aerohive Networks and Trapeze Networks, with the latter demoing a new hardware capability...

17/3, K/2 (Item 2 from file: 275)
DIALCC(R) File 275: Gale Group Computer DB(TM) (c) 2008 The Gale Group. All rts. reserv.

03398226 SUPPLI ER NUMBER: 178367657 (USE FORMAT 7 OR 9 FOR FULL TEXT

TechWeb's Interop Las Vegas and Software Recaps Exhibition Announcements. Wireless News, NA

April 27, 2008 LANGUAGE: English

RECORD TYPE: Fulltext WORD COUNT: 2722 LINE COUNT: 00243

of aggregate bandwidth, the Arastra 7148S complements the previously announced Arastra 7124S and Arastra 7148SX.

Aruba will prominently feature 802.11n at their booth, and the company will be announcing new 802.11n product extensions. Aruba will introduce enhancements to its green teleworker remote access and VPN-replacement product family, new wireless intrusion prevention and

classification technology, and the new multi-vendor AirWave Wireless Management Suite 6. Astaro is launching the Astaro Web Gateway, an all-in-one product to secure and control web access. This solution includes URL... 17/3, K/3 (Item 3 from file: 275)
DIALCG(R) File 275: Gale Group Computer DB(TM) (c) 2008 The Gale Group. All rts. reserv. SUPPLIER NUMBER: 176806032 (USE FORMAT 7 OR 9 FOR FULL TEXT Motorola Aims For All-Wireless Enterprise; With new products and initiatives, executive Sujai Hajela predicts that his division will impress the enterprise in the transition to faster 802.11n networks. InformationWeek, NA March 17, 2008 ISSN: 8750-6874 LANGUAGE: English RECORD TYPE: Fulltext WORD COUNT: 561 LINE COUNT: 00049 ... supremacy in the wireless enterprise networking market, Motorola last week released two new products -- a wireless LAN switch and an adaptive access point with three radios -- while trumpeting the arrival, at ... has seen its market share slip slightly over the last year, according to Gartner, with **Aruba** Networks and Motorola/Symbol adding cust omer s. Motorola's new product line includes what it calls... ...11n access point," the AP-7131, as well as the RFS6000, a multicore processor-based wireless LAN switch aimed specifically at medium sized busi nesses. The arrival of the 802.11n standard, which is... (Item 1 from file: 621) DIALOG(R) File 621: Gale Group New Prod. Annou. (R) (c) 2008 The Gale Group. All rts. reserv. 05373052 Supplier Number: 178090369 (USE FORMAT 007 FOR FULLTEXT)
Over 50 Exhibitors Announce Latest Products and News at TechWeb's Interop Las Vegas and Software 2008. PR Newswire, pNA PR Newswite, proc.
April 21, 2008
Language: English Record Ty
Document Type: Newswire; Trade
Word Count: 3083 Record Type: Fulltext of aggregate bandwidth, the Arastra 7148S complements the previously announced Arastra 7124S and Arastra 7148SX. Aruba will prominently feature 802.11n at their booth, and the company will be announcing new 802.11n product extensions. Aruba will introduce enhancements to its green teleworker remote access and VPN-replacement product family, innovative new wireless intrusion prevention and classification technology, and the new multi-vendor AirWave Wireless Management Suite 6. Astaro is launching the Astaro Web Gateway, an all-in-one product to secure and control web access. This solution includes URL... 1// 3, K/ 5 (Item 1 from file: 16)
DI ALCG(R) File 16: Cale Group DDG 16 DIALCO(R) File 16: Cale Group PROMT(R) (c) 2008 The Cale Group. All rts. reserv.

14631557 Supplier Number: 173427396 (USE FORMAT 7 FOR FULLTEXT)
Aruba acquires WLAN management vendor AirWave; Acquisition gives Aruba
a foot in the door of Cisco and Motorola customers. (Aruba Wireless
Networks) (AirWave Wireless Inc.)
Cox, John
Network World, pNA
Jan 9, 2008

Language: English Record Type: Fulltext Document Type: Magazine/Journal; General Trade Word Count: 476

Aruba acquires WLAN management vendor Air Wave; Acquisition gives Aruba a foot in the door of Cisco and Motorola customers. (Aruba Wireless Networks) (Air Wave Wireless Inc.)

Aruba Networks announced today it has acquired a leading wireless

LAN management vendor, Air Wave Wireless, for \$37 million.

The purchase gives **Aruba** a well-regarded WLAN management application, one of the few that can manage different brands...

administers a common set of features across a multivendor network. Today, Air Wave supports Cisco, Aruba, HP ProCurve, Mbtorola/Symbol, Avaya, Foundry, Proxim, 3Com, Trapeze, Tropos and many

other vendors.

Enterprise WLANs are less uniform than they may at first seem. A company might deploy **WLAN** switches and thin access points in a headquarters, but chose intelligent access points for retail out l et s. . .

...disruptive technologies" like 802.11n and WiMAX, says Michael Tennefos, head of strategic marketing for

"These technologies mean potentially costly large-scale upgrades to the edges and core of the ...

 \dots doing. " That means continuing to develop its platform as a vendor-neutral wireless management

framework. **Aruba** will continue to sell its existing WLAN management application for **Aruba** - only deployments.

Tennefoss says the acquisition gives **Aruba** the tools to apply its "unified network" concept across the various wireless topologies

and technologies that enterprises are adopting, and blend these more

seam essly with the existing wireline infrastructure.

And Aruba now has a foot in the door of Cisco and Motorola customers, where Air Wave has...

... COMPANY NAMES: Contracts; Aruba Wireless Networks...

17/3, K/6 (Item 2 from file: 16)
DIALOG(R) File 16: Gale Group PROMT(R)
(c) 2008 The Gale Group. All rts. reserv.

4631516 Supplier Number: 173427342 (USE FORMAT 7 FOR FULLTEXT)
Aruba - Airwave: A subtle harbinger of change? * How wireless might affect sourcing strategies. (Aruba Wireless Networks) (AirWave Wireless Inc.) Wexler, Joanie Network World, pNA

Jan 14, 2008

Language: English Record Type: Fulltext Document Type: Magazine/Journal; General Trade Word Count: 424

Aruba - Airwave: A subtle harbinger of change? * How wireless might affect sourcing strategies. (Aruba Wireless Networks) (Air Wave Wireless Inc.)

Last week's announcement that wireless LAN system maker Aruba intends to snap up WLAN management company Airwave Wireless for \$37 million left me pondering...

...a par status with wired

LANs, will the primary enterprise suppliers remain the traditional router/switch companies? Or will they shift to wireless -centric compani es?

Conversely, will independent WLAN makers without wired network gear, telephony equipment and unified...

. net work demarcation lines and requires unprecedented levels of interoperability?

There's a reason that the Aruba - Airwave deal put me on this train

```
of thought. Clearly, Aruba - the No. 3 enterprise market-share
          leader behind Cisco, according to Synergy Research Group – feels...
... wanted a total replacement for existing
    WLANs," acknowledged Michael Tennefoss, head of stra
Aruba. "Now, we have an entree to make a presentation
                   acknowledged Michael Tennefoss, head of strategic marketing
         (into those shops.)
         Àirwave makes a...
...period during which new
and legacy equipment will co-exist and require such unified management. Aruba has long danced around the wired side of the
         network, too, with firewalls that work...
...vendors can remain independent entities going forward. Long term, any of these independent companies, including Aruba, are subject
to getting acquired."
         Not surprisingly, independent WLAN maker Meru Networks has a
different.
... COMPANY NAMES: Mergers, acquisitions and divestments; Aruba Wireless
  Networks...
17/3, K/7 (Item 1 from file: 624)
DIALOG(R) File 624: McGraw-Hill Publications
(c) 2008 McGraw-Hill Co. Inc. All rts. reserv.
01298506
MAKING COMPANY AIRWAVES SAFE FOR WIFI
Edited by Catherine Arnst
By Neil Gross
Business Week, Number 3811, Pg 84
December 9, 2002
JOURNAL CODE: BW
SECTION HEADING: Developments to Watch ISSN: 0007-7135
WORD COUNT: 178
TEXT:
... it. You can do it in 10 minutes,'' says Pankaj Manglik, a founder of startup \textbf{Aruba}\  Wireless Networks.
Manglik and co-founder Keerti Melkote have designed tools to let the corporate IT guys lock down the airwaves. The main component is a secure \mbox{wireless} network \mbox{switch} \mbox{that} sits in the wiring closet next to the
other critical network devices. That switch...
            allowing legitimate users onto the network, blocking others, and
keeping the systems people briefed. Aruba has filed for patents and begun
talking with potential customers in financial services and other...
TABLE:
COMPANY NAMES:
                       Aruba Wireless Networks; Starbucks
17/3, K/8 (Item 1 from file: 15)
DIALOG(R) File 15: ABI/Inform(R)
(c) 2008 ProQuest Info&Learning. All rts. reserv.
03360808 1443228471
Duke builds huge 11n wireless net
Cox, John
Net work World v25n8 PP: 14 Feb 25, 2008
ISSN: 0887-7661 JRNL CODE: NWW
WORD COUNT: 977
...TEXT: points from Meru Networks. Wireless pioneer Carnegie Mellon University in December selected two WLAN vendors, Aruba and Xirrus, as
```

its 802.11n suppliers for a phased WLAN upgrade that may in...

...points when completed: 2,500+ Cisco Aironet 1250s

Number of Cisco 3750-E enhanced PoE switches: 110 (estimated)

Number of Cisco Catalyst 6500 switches: Three, with Wireless Service Module (W/SM)

Throughput planned: Targets range from roughly 25Mbps each for five to six

17/3, K/9 (Item 2 from file: 15) DI ALOG(R) File 15: ABI/Inform(R)

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02496589 253093501

MAKING COMPANY AIRWAVES SAFE FOR WIFL

Arnst, Catherine; Gross, Neil Business Week n3811 PP: 84 De ISSN: 0739-8395 JRNL CODE: BWE Dec 9, 2002

... ABSTRACT: Wifi) networks often wish they could roam untethered with the same laptop at work. Startup **Aruba** Wireless Networks has designed tools to let the corporate IT guys lock down the airwaves. The main component is a secure wireless network switch.

17/3, K/10 (Item 3 from file: 15) DIALCG(R) File 15: ABI/Inform(R) (c) 2008 ProQuest Info&Learning. All rts. reserv.

00575475 91-49824

America's Communication Industry G obal Strategies for Three Northern American Companies Budwey, James N.

Telecommunications (International Edition) v25n10 PP: 224-236 Oct 1991 JRNL CODE: TIE WORD COUNT: 6108

...TEXT: response, intelligent networks, upgrading and digitizing the network infrastructure, video teleconferencing, cellular/mobile radio, the **wireless** communication systems, routers, **bridges**, **gateways**, frame relay, PBX, key systems, adjunct processors, facsimile, and many others, all represent robust and...transmission equipment, to countries such as Spain, the Netherlands, Indonesia, Taiwan, Singapore, Egypt, Poland, Armenia, Aruba, Korea, Mexico, and others.

A second element to the corporate strategy is "to establish world...

17/3, K/11 (Item 1 from file: 647)
DIALCC(R) File 647: CMP Computer Fulltext (c) 2008 CMP Media, LLC. All rts. reserv.

CMP ACCESSION NUMBER: CRN20080324S0012 01306550

The N Crowd - New wireless gear offers better performance, but doesn't yet reach promised heights (Cover Story)

Mario Morejon & Samara Lynn

CRN, 2008, n 015, PG20 PUBLICATION DATE: 080324

LANGUAGE: English

JOURNAL CODE: CRN LA RECORD TYPE: Fulltext SECTION HEADING: CRNtech

WORD COUNT: 3902

to take a look at some of these higher-end offerings.

Peviewers extended invitations to **Aruba** Networks Inc., Bluesocket Inc., Cisco Systems Inc., Meru Networks, Ruckus Wireless Inc. and Trapeze Net works...

... of use and price/performance.

Ruckus offers a Web-based management interface to its ZoneDirector **WLAN switch**, which was used effortlessly to set up the test **wireless** environment. From there, IP addressing, SSID and security methods are configured. Ruckus' system supports up...

COMPANY NAMES (DIALOG GENERATED): Acer; All VAR; Aruba Networks Inc; Big Dog Partner Program; Bluesocket Inc; Bottom Line; Calence LLC; Cisco Systems Inc...

17/ 3, K/ 12 (Item 1 from file: 674) DIALOG(R) File 674: Computer News Fulltext (c) 2006 IDG Communications. All rts. reserv.

3Com introduces branch office wireless

Byline: John Cox Journal: Network World

Publication Date: September 27, 05 Line Count: 21 Word Count: 212

3Com has introduced a **wireless** LAN **switch** targeted at branch and remote offices. Shipping this week, the 2-port WKR100 also includes updated

...configure, and run, by connectingover a WAN link to one of 3Com/s higher end **WLAN switches** at a regional or headquarters site. The parent **switch** downloadsconfiguration data. Locally, the **wireless** access points in the branch automatically link up with the WKR100 to create the WLAN...

... 2, which packages such features as AdvancedEncryption System (AES) and 802.11i authentication mechanisms. Rival **WLAN** switches for these kinds of sites are available also from Cisco, **Aruba** and Symbol. 3Com is competing on price, and by including features such as detection and...

17/ 3, K/ 13 (Item 2 from file: 674) DIALOG(R) File 674: Computer News Fulltext (c) 2006 IDG Communications. All rts. reserv.

Balancing Wi-Fi access and security

Aruba protects against for eign client infections

Byline: Joanie Wexler Journal: Network World

Publication Date: June 22, 05 Word Count: 502 Line Count: 50

* Aruba protects against foreign client infections

... to a contractor, consultant or supplier, and are not provisioned and managed by your I Torganization. **Aruba** Wireless Networks recently announced its approach to balancing the security and access issues surrounding foreign...

... Wi-Fi systems vendors, too, are at least thinking about endpoint security. After all, a wireless access point or wirelessLAN switch might be the very first point of corporate network contact for a mobile device that has been exposed to Internetinfections before attempting to reconnect. In November 2004, Aruba said it was teaming with security companies Sygate and Fortinet to integrate the stateful firewallin Aruba's WLAN switch / controller with the other companies' client software and firewall technologies, respectively. Earlierthis month, the fruit of the Sygate partnership emerged in the form of Client Integrity Module software for Aruba appliances. With it, Aruba appliances can determine if the client attempting to connect is an unmanaged device. If it...

... blocked from communicating with other W-Fi clients in peer-to-peerfashion, notes Jon Green, Aruba product manager. Perhaps most interesting is the virtual desktop feature. Since most people don't...

... controllers, but we haven't heard any further developments on that

relationship (or on the **Aruba** -Fortinet relationship, for that matter).

(Item 3 from file: 674) 17/ 3, K/ 14 DIALOG(R) File 674: Computer News Fulltext (c) 2006 IDG Communications. All rts. reserv.

Extreme updates its wireless LAN menu New access points and WLAN switches support VoWi-Fi, easier management and security.

Byline: Phil Hochmuth Journal: Network World

Page Number: 10

Publication Date: June 27, 05

Word Count: 644 Line Count: 63

New access points and WLAN switches support VoWi-Fi, easier management and security.

Text:

... line, introducing appliances and access pointsthat support faster client roaming, QoS and improved management of WLAN security and infrastructure. Extreme says its Summit WM WLAN switches and Altitude 350-2 access points could help organizations better support deploymentsof voice over wireless...

... with InStat/MDR. "This equipment is designed to run in heterogeneous networks," whereas Extreme's past wireless - LAN architecture relied on software added to its LAN switches for managing and securing access points. The Summit WM is a wireless-LAN control appliance...

... VoW-Fi .. VoW-Fi gatewaysto support the SVP protocol.) In addition to airwave QoS, the Summit WM **switches** support Layer 3 fast roaming, which lets a WLAN client roam across accesspoints connected to different subnets. To support this, the Summit WM makes.'..

... the first major upgrades to Extreme's WLAN portfolio since it introducedits Altitude 300 and WLAN - enabled Summit and Alpine Layer 2/3 Ethernet switches in 2003. Extreme says the new Altitude accesspoints will not work with the older **WLAN** -enabled **switches**, but users with older Altitude 300 access points can use the deviceson newer Summit WM..

... features such as QoS and roaming support. The Summit WW-based architecture is similar to WLAN overlay technology offered by WLAN switch vendors such as Aruba WirelessNetworks and Trapeze Networks, and Cisco's Airespace-based WLAN technology, as well as VoWi...

17/ 3, K/ 15 (Item 1 from file: 696) DIALOG(R) File 696: DIALOG Telecom Newsletters (c) 2008 Dialog. All rts. reserv.

00587008

Regulatory & Covernment Affairs
Telecommunications Reports
January 26, 1998 VOL: 64 ISSUE: 4 DOCUMENT TYPE: NEWSLETTER
PUBLISHER: RRP PUBLICATIONS PUBLI SHER: BRP PUBLICATIONS LANGUAGE: ENGLISH WORD COUNT: 1470 RECORD TYPE: FULLTEXT

(c) BRP PUBLICATIONS All Rts. Reserv.

...digital cable system The Pan American cable system would link the U.S. Virgin Islands, **Aruba**, Venezuela, Colombia, Panama, Ecuador, Peru, and Chile. The companies involved are Americatel Corp., AT&T...

..COMPANY NAME(S): Exchange Carrier Association; Network Services; New York Public Service Commission; North American Numbering Council; Oceanic **Wireless** Network Inc; Oklahoma Corporation; Pacific **Gateway** Exchange Philippines Eastern Telecommunications Philippines Inc; Public Utility Control; San Juan Telephone Co Inc; Southern...

17/3, K/16 (Item 1 from file: 610) DI ALCG(R) File 610: Business Wire

(c) 2008 Business Wire. All rts. reserv.

0001825071 | 962654E0CEB111DCB7788FF32EF576B7 (USE FCRMAT 7 FOR FULLTEXT)
Net Logic M crosystems Announces Record Fourth Quarter and Fiscal Year 2007
Financial Results

Business Wire

Tuesday, January 29, 2008 T21:30:00Z JOURNAL CODE: BW LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT DOCUMENT TYPE: NEWSWIRE

WORD COUNT: 5,716

... and markets high performance knowledge-based processors for a variety of advanced wireline and mobile wireless networking systems, such as routers, switches, wireless infrastructure equipment, network security appliances, network access equipment and networked storage devices. Net Logic Microsystems' knowledge...

... COMPANY NAMES: DELOITTE AND TOUCHE (ARUBA)

17/3, K/17 (Item 1 from file: 613)

DIALOG(R) File 613: PR Newswire

(c) 2008 PR Newswire Association Inc. All rts. reserv.

0002891015 | 173AEAF500FB811DDB9A2EB2F43472C90 (USE FORMAT 7 FOR FULLTEXT) Over 50 Exhibitors Announce Latest Products and News at TechWeb's Interop Las Vegas and Software 2008 North America's Largest Business Technology Event Provides Platform for Business IT Leaders' Significant Announcements PR Newswire

Monday, April 21, 2008 T15:30:00Z JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT DOCUMENT TYPE: NEWSWIRE

WORD COUNT: 2,880

... of aggregate bandwidth, the Arastra 7148S complements the previously announced Arastra 7124S and Arastra 7148SX.

Aruba will prominently feature 802.11n at their booth, and the company will be announcing new 802.11n product extensions. Aruba will introduce enhancements to its green teleworker remote access and VPN replacement product family, innovative new wireless intrusion prevention and classification technology, and the new multi-vendor AirWave Wireless Management Suite 6.

Astaro is launching the Astaro Web ${\it Cateway}$, an all-in-one product to secure and control web access. This solution includes URL...

17/3, K/18 (Item 2 from file: 613)

DIALOG(R) File 613: PR Newswire

(c) 2008 PR Newswire Association Inc. All rts. reserv.

0002814015 | 129B83DE0DA8811DC9C02FB6F43ABA2CB (USE FORMAT 7 FOR FULLTEXT) PR Newswire Summary of Technology Copy, Feb. 13, 2008

PR Newswire

Wednesday, February 13, 2008 T21: 25: 00Z JCURNAL CODE: PR LANGUAGE: ENGLISH RI DCCUMENT TYPE: NEWSWIRE ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 4,435

... P 500 Compani es'

NYW031 02/13/2008 08:00 r f Viconics-ASHRAEAwards (MONTREAL) Viconics **Wireless Gateway** Receives Honourable Mention for ASHRAE Product Innovation Awards

NYW050 02/13/2008 08:00 r...

22/3, K/1 (Item 1 from file: 275)
DIALCG(R) File 275: Gale Group Computer DB(TM)
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SUPPLIER NUMBER: 92232810 (USE FORMAT 7 OR 9 FOR FULL TEXT) 02648866 At the wireless edge - XML protocols, peer-to-peer nets to ease WLAN management.

Fleishman, Glenn InfoWorld, 24, 39, 37 Sept 30, 2002

I SSN: 0199-6649 LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 1400 LINE COUNT: 00119

...complexity, and IT managers wrestle with the twin burdens of staff time and security when **configuring** and maintaining wireless **APs** (access points) across their enterprises, a previously unnecessary category of network management solution has started to proliferate... Cisco, and from newcomers such as Sputnik, central controllers work with the vendor's proprietary APs to aggregate the configuration, updating, and monitoring of entire WLANs. Providing configuration templates and a Web-based interface for managing groups of APs, these controllers can apply common configurations to hundreds of APs at a time, and they can reduce the time to install new APs by using...

...result, implementing a central controller can be quite cost- effective. A single controller can typically **manage** as many as several hundred **access points** at a fixed cost that can drop below \$10 per access point for large deployments...

...turning them into dumb radios connected to a central switch. The closest similar devices from **Vernier**, Bluesocket, and Reefedge control aspects of network-edge issues for WLANs, but Symbol's approach...

...of the network entirely into the server closet by eliminating any network function from the **access points**.

The Mobius Axon switch **manages** its "access ports," as Symbol terms

Updating configurations centrally, especially MAC (media access control) lists and other authentication that network administrators choose to enable in each AP, can represent a huge time savings. But despite these benefits, the current controllers have two...

them as a cloud of radio coverage. The first...

... exchange authenticated, encrypted messages that allow the controller to sense the presence of newly installed **access points**, pass them **configuration** info, and detect problems on the WLAN. Proxim and Cisco are also looking at including...one another in a peer-to- peer network. No centralized controller handles each device's **configuration**; instead, access points sit in a mesh, updating themselves as information passes from one to the next. Bi I I . . .

...let them avoid building head count while rolling out WLAN service. The current generation of management controllers, although wedded to proprietary access points, can turn large-scale WLAN deployment from impossible to easily manageable. The next generation will thoroughly integrate the control of WLAN access points into an administrative workflow, further reducing management costs.

Related Articles: Special Report: Wireless network management

THE BOTTOM LINE. . .

... vendors such as Proxim and Cisco can radically reduce wireless operating costs by automating some configuration and management of WLAN access points. However, these tools require the use of access points from a single vendor and proprietary...

...controller and access points.

Test Center Perspective: The use of XML-based protocols to transmit configuration and other information using commodity access points,

peer-to-peer access points, or even dumb radios across large networks might obviate the...

TRADE NAMES: Symbol Technologies Mobius Axon Wireless Switch (Wireless LAN WAN system . .

22/3, K/2 (Item 2 from file: 275)
DIALOG(R) File 275: Gale Group Computer DB(TM)
(c) 2008 The Gale Group. All rts. reserv.

02648865 SUPPLIER NUMBER: 92232809 (USE FORMAT 7 OR 9 FOR FULL TI Wireless LANs at the office - IT becomes an air traffic controller when (USE FORMAT 7 OR 9 FOR FULL TEXT) managing WLANs and their users.

Schwartz, Ephraim InfoWorld, 24, 39, 34

Sept 30, 2002 I SSN: 0199-6649 LANGUAGE: English RECORD TYPE: Fulltext WORD COUNT: LINE COUNT: 00131 1644

... decides to rethink its original decision and open up the wireless network? Now the network $adm\ nistrator$ has to upgrade the APs , which were artfully and painstakingly placed above the ceiling tiles. Unless the software purchased with...

...keeps the user connected, Sturniolo adds.

After security, the single biggest reason customers come to Vernier is because it has a roaming solution across subnets that allows users to move seamlessly...

...to another without breaking the connection, says Julian Richards, senior director of product marketing at **Vernier** Networks in Mountain View, Calif. If roaming is not addressed, "(and) you move to another...that each AP be changed individually.

To address the need for better central WLAN control, **Vernier** offers a two-tier solution that includes boxes at the edge that the APs plug...

...this month its solution for central control of WLANs as well. Using a so-called wireless switch -- not actually wireless but cabled to the wireless APs -- Symbol's Mobius uses dumbed-down access ports rather than access points and puts all of the intelligence into the switch that connects to the network. With WLAN management centralized on a switch, network managers will have a systemwide view of the network on their console and a...

...see "At the wireless edge"). To sidestep this potential problem companies such as Symbol and **Vernier** plan to build redundancy into the next version of their systems, according to sources. The. . .

22/3, K/3 (Item 3 from file: 275)
DIALCG(R) File 275: Gale Group Computer DB(TM)
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SUPPLIER NUMBER: 91008484 (USE FORMAT 7 OR 9 FOR FULL TEXT) 02640499 Symbol dumbs down access points, upends WLAN model. Mannion, Patrick Electronic Engineering Times, 12 Sept 2, 2002 I SSN: 0192-1541 LANGUAGE: English RECORD TYPE: Fulltext LI NE COUNT: WORD COUNT: 464 00041

Manhasset, N.Y. - Using dumb, low-cost access points (APs) tethered to a centralized multiservice **switch**, Symbol Technologies has rearchitected the enterprise **wireless**-LAN deployment model. Its switched wireless architecture looks to increase network manageability and to offset

...frustrating customers because these can cost up to \$600 or more (for an enterprise-class access point). The management problems only increase as nodes are added.

While companies such as Reef Edge and Vernier do add security, mobility and other management functions in a relatively low-cost, highly scal abl e... ... All the Access Ports run back to an intelligent Layer 2, 3 and 4 multiservice switch that contains the security features, wireless services, application programming interfaces and content management software. The Linux-based IP switch comes in... The architecture has similarities to Proxim's Harmony AP Controller and BlueSocket Inc.'s \mathbf{W} reless \mathbf{Cat} eway . But those "require the network to be redesigned and rearchitected whenever APs are added," said... 22/3, K/4 (Item 4 from file: 275)
DIALOG(R) File 275: Gale Group Computer DB(TM) (c) 2008 The Gale Group. All rts. reserv. 02613002 SUPPLIER NUMBER: 86425736 (USE FORMAT 7 OR 9 FOR FULL TEXT) The Plunge Into Wireless -- Opportunities abound for VARs in WLANs-an area complicated by myriad standards and security issues. Hakala, David VARbusiness, 56 May 13, 2002 I SSN: 0894-5802 LANGUAGE: English RECORD TYPE: Fulltext WORD COUNT: 2896 LINE COUNT: ` 00240 the extensible authentication protocol (EAP). Vendor-agnostic WLAN security appliances are available from Bluesocket, Reef Edge, Vernier Networks and Ecutel. Sitting between the APs and the wired LANs, the products provide centralized... ...that connects up to eight Ethernet devices to an AP, and a building-to-building bridge. All Aironet products support 802.1x and 128-bit WEP.

" Wireless was the first Cisco specialization program we introduced, in February 2001," says Surinder Brar, senior... ...3Com's Workgroup Bridge supports up to four devices via a hub. A separate client **bridge** supports a single Ethernet-ready device. "Our wireless certification program really got started (in January)," says Dave Smith, vice president of sales for ... needed to add 802.1x, per-session dynamic keys, VPN tunneling, RADIUS support and centralized management of up to 30 APs. Harmony and Skyline also come in 802.11b versions. VAR support: The direction of Proxim.. ... 242-9700 www. reef edge. com 3Com Santa Clara, Calif. (408) 326-5000 www. 3com com **Vernier** Networks Mountain View, Calif. (650) 237-2200 www.verniernetworks.com ht t p://www.varbusiness.com Copyright... 22/3, K/5 (Item 5 from file: 275)
DIALCG(R) File 275: Gale Group Computer DB(TM)
(c) 2008 The Gale Group. All rts. reserv. 02609114 SUPPLIER NUMBER: 87052549 (USE FORMAT 7 OR 9 FOR FULL TEXT) ELITE SOLUTION SECURES WLANS -- SMC s well-rounded EliteConnect System came out on top in our tests. But its rivals can move quickly in a rapidly evolving wireless environment. Pobinson, Cornell W, III; Molta, Dave Network Computing, 48

June 10, 2002

I SSN: 1046-4468 LANGUAGE: English RECORD TYPE: Fulltext WORD COUNT: 6233 LI NE COUNT: 00513

network. Our invitee list included Bluesocket, Columbitech, Ecutel, Fortress Technologies, Net Motion Wireless, Netseal, Reef Edge and Vernier Networks. Netseal didn't respond to our inquiries, and Fortress declined our invite. Vernier initially agreed to participate but subsequently withdrew, citing a lack of resources. Then, at the 11th hour, SMC Networks enthusiastically offered us its OEM version of Vernier's product.

The solutions impressed us with management capabilities that

significantly enhanced the security and...

... management.

A Tale of Two Architectures

Three of the products we tested-Bluesocket WG-1000 Wireless Cateway, Reef Edge Connect System and SMC EliteConnect-are hardware-based systems; the rest run as services... CHOICE

SMC Networks

EliteConnect WLAN Security system

SMC EliteConnect is an OEM version of Vernier 's two-tiered 6000-series system The Secure Server authenticates users, maintains a consistent configuration...product never dropped a packet while roaming. Although EliteConnect's throughput could use some improvement, Vernier

and SMC have gotten everything else right.

SMC EliteConnect WLAN Security System SMC EliteConnect WLAN...starts at \$7,500. Reef Edge, (201) 548-2600. www.reef edge.com

C+

Bl uesocket

WG-1000 Wireless Gateway 1.0

Bluesocket's WG-1000 Wireless Cateway can deliver maximum controlour WLAN. This product is loaded with features; it offers far more over your **WLAN**. This product control of **WLAN** clients than...

...complicates management in large environments where multiple systems are deployed. You can set up two wireless gateways in a master-slave configuration to provide failover support for added redundancy, but if you want to support a new **wireless** subnet, you have to configure a new **gateway** from scratch. Version 2.0 still lacks central management. Bluesocket says it wants to avoid...version, the WG-1000 would appear to work best in an organization with a flat **wireless** network requiring only one **gateway** or in environments where management of subnets and network security may be decentralized (many university...

...limitations, Bluesocket's WG-1000 is an appealing and cost-effective solution.

Bl uesocket WG-1000 Wireless Gateway 1.0, \$5,995. Bl uesocket, (781) 328-0888, (866) 633-3358. www.bl uesocket.com

C...to test each product without interference from any other. For the software-based products, we **configured access points** behind each router with slightly overlapping cells. When a wireless device moved from the coverage...

...operate when we roamed between access points. To evaluate roaming speed, we set up a **switch** that was connected behind both **wireless** subnets and made VLANs on the **switch** to support each **wireless** subnet. Then we wired a PC into the same **switch**. With the help of the switch's command line, we switched the PC between subnets...

22/3, K/6 (Item 6 from file: 275)
DIALOG(R) File 275: Gale Group Computer DB(TM) (c) 2008 The Gale Group. All rts. reserv.

SUPPLIER NUMBER: 86425715 (USE FORMAT 7 OR 9 FOR FULL TEXT) Campus WLAN Design -- Tasked with implementing a wireless LAN? It's not as difficult as you might think once you know the basics of radio design. (Tutorial)

Molta, Dave

Network Computing, 123 May 13, 2002

DOCUMENT TYPE: Tutorial I SSN: 1046-4468 LANGUAGE: English RECORD TYPE: Fulltext

LINE COUNT: 00257 WORD COUNT: 3204

in virtually any location, even if an AC outlet is not nearby. Note that some APs and NICs can be configured to reduce the output power of the radio, effectively shrinking the RF cell radius and...

...ceiling. In designing a campus WLAN, be aware it may not be legal to purchase APs from one company and configure them with third-party antennas. This is because when vendors submit their products for FCC...

...can consider third-party management and security products Bluesocket, Columbitech, Ecutel, Funk, Net Motion, Net Seal, Reef Edge, **Vernier** and others. Finally, many organizations use standards-based VPN gateways and VPN clients on all...existing Ethernet equipment. For example, if you have lots of bandwidth and fairly advanced Ethernet switches, you might establish wireless VLANs-maybe even a single wireless VLAN-to more easily manage addresses and to enforce security policies. The wireless VLAN can...

...invest in some additional hardware and software.

First, think about how you're going to manage hundreds of access points. Configuration of APs in an enterprise environment needs to be automated. Some AP vendors, including Proxim design their...

22/3, K/7 (Item 7 from file: 275)
DIALOG(R) File 275: Gale Group Computer DB(TM) (c) 2008 The Gale Group. All rts. reserv.

02576484 SUPPLIER NUMBER: 82521130 (USE FORMAT 7 OR 9 FOR FULL TWLAN SECURITY On The Rise -- There are no easy answers yet for ensuring (USE FORMAT 7 OR 9 FOR FULL TEXT) authentication, privacy and authorization on wireless LANs, but the future looks a bit less scary.

Molta, Dave Network Computing, 86 Feb 4, 2002 I SSN: 1046-4468

LANGUAGE: English RECORD TYPE: Fulltext

LINE COUNT: 00260 WORD COUNT: 3128

access points and often present the available systems to you in a pick list. Some access points can be configured to suppress broadcast of SSIs. On systems configured in this manner, only clients that know... model, it is inarguably elegant.

Hardware-based security solutions include offerings from Bluesocket, Reef Edge and Vernier Networks. These start-up vendors sell products that involve the interconnection of your access points...

...or more essential security features. For example, NASA's Advanced Supercomputing Division has developed WFG (Wireless Firewall Cateway), built on OpenBSD and providing DHCP services, SSL-based Web authentication and cust om zable per-user...

...restricting access to the WLAN based on a table of MAC addresses stored on the access point. Some vendors provide management utilities that let these MAC ACLs be distributed to multiple access points within an or gani zat i on. . .

22/3, K/8 (Item 1 from file: 16) DIALCG(R) File 16: Cale Group PROMT(R) (c) 2008 The Gale Group. All rts. reserv.

Supplier Number: 85899927 (USE FORMAT 7 FOR FULLTEXT) Wireless security top priority at N+I. (Buyers Guide)

Frontline Solutions, v3, n4, p47

April, 2002

Language: English Record Type: Fulltext Article Type: Buyers Quide Document Type: Magazine/Journal; Professional Word Count: 422

```
technologies, such as 802.11b, 802.11a and Bluetooth, and supports
multiple mobile devices.
         The Vernier Networks CS 5000 Control Server centrally manages
authentication for all wireless users, coordinates all Layer 3 roaming, and enforces policies and user privileges. The Access Manager connects to multiple access points or edge switches, enforcing pre-configured user rights for authenticated users, enables roaming, and functions as a
PPTP, I Psec and L2TP...
...to 54Mbps in standard mode and 72Mbps in Atheros Turbo Mode.
 Bluesocket's WG-1000 Wireless Cateway provides access, security, management and mobility solutions for 802.11 and Bluetooth devices.
         Tai wan-based Edi max Technology offers 802...
... Technol ogy / 1259
                                                           www. milan. com
       Motient / 459
                                                                  www.motient.com
       Reef Edge / 453
                                                                  www. reef edge. com
        Vernier Networks / 7988
                                                           www. verni ernet works. com
22/3, K/9 (Item 1 from file: 148)
DIALOG(R) File 148: Gale Group Trade & Industry DB (c) 2008 The Gale Group. All rts. reserv.
15018773
                 SUPPLI ER NUMBER: 91916295
                                                        (USE FORMAT 7 OR 9 FOR FULL TEXT)
Understanding wireless LAN vulnerabilities. (Network Security).
Phifer, Lisa
Business Communications Review, 32, 9, 26(7)
Sept, 2002
ISSN: 0162-3885
                            LANGUAGE: English
                                                            RECORD TYPE: Fulltext
WORD COUNT:
                   4351
                              LINE COUNT: 00376
           of treating WLANs just like Ethernet LANs, deploying APs inside the
company firewall. Teleworkers using wireless gateways to reach DSL or cable connections at home often make a similar mistake.

Without adequate access control on the WLAN, wireless gateway
and APs should always be placed in untrusted territory. Failure to do so
leaves the...administration. The same methods used to harden WAN access routers should be applied to wireless Aps -- disable unused services,
configure strong passwords and ... WLANs--can benefit from enabling this
basic measure.
* MAC Access Control Lists: Most enterprise-grade APs can be configured with MAC address lists that prevent associations with unknown
wireless stations. Since you will need...L2TP-over-IPSec VPNs encrypt data
all the way from remote access clients to security gateways at the
private network edge. Wireless laptops and teleworker desktops already
equipped ...the VPN tunnel:

* Tunnel to the AP: A few access points can operate as VPN gateways, terminating PPTP or I PSec tunnels at the edge of the WLAN --for example,
the Colubris CNI05Q
           Tunnel to a VPN/Firewall: Depending upon network size, traffic...
are required, consider tunneling to a special-purpose wireless access appliance from Bluesocket, Reef Edge or Vernier Networks.
          * Upper-Layer Encryption: Methods commonly used to encrypt Internet
applications can be used to...reefedge.com)
          SecurityFocus (www.securityfocus.com)
          Time Wárner (www.aoltimewárner.com)
         UPS (www. ups. com)
           Vernier Networks (www.verniernetworks.com)
       FIGURE 1
       Users Reporting WLAN Security Incidents Or Attacks
```

22/3, K/10 (Item 1 from file: 15)
DIALOG(R) File 15: ABI/Inform(R)
(c) 2008 ProQuest Info&Learning. All rts. reserv.

Unauthorized rogue...

WLAN on campus Schwartz, Ephraim InfoWorld v24n39 PP: 1, 34 Sep 30, 2002 ISSN: 0199-6649 JRNL CODE: IFW WORD COUNT: 1583

... TEXT: decides to rethink its original decision and open up the wireless network? Now the network administrator has to upgrade the APs, which were artfully and painstakingly placed above the ceiling tiles.

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The...

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02345209 114319428

Wireless security top priority at N+I
Anonymous
Frontline Solutions v3n4 PP: 47 Apr 2002
ISSN: 1528-6363 JRNL CODE: FRSE
WORD COUNT: 383

 \dots TEXT: technologies, such as 802.11b, 802.11a and Bluetooth, and supports multiple mobile devices.

The **Vernier** Networks CS 5000 Control Server centrally manages authentication for all wireless users, coordinates all Layer 3 roaming, and enforces policies and user privileges. The Access Manager connects to multiple **access points** or edge switches, enforcing pre-**configured** user rights for authenticated users, enables roaming, and functions as a PPTP, I Psec and L2TP...

...to 54Mbps in standard mode and 72Mbps in Atheros Turbo Mode.

Bluesocket's WG-1000 Wireless Cateway provides access, security, management and mobility solutions for 802.11 and Bluetooth devices. Tai wan-based Edimax Technology offers 802...

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01269461 CMP ACCESSION NUMBER: EET20020902S0015 Symbol dumbs down access points, upends WLAN model Patrick Mannion ELECTRONIC ENGINEERING TIMES, 2002, n 1234, PG12 PUBLICATION DATE: 020902 JOURNAL CODE: EET LANGUAGE: English RECORD TYPE: Fulltext SECTION HEADING: NEWS WORD COUNT: 422

TEXT:

Manhasset, N.Y. - Using dumb, low-cost access points (APs) tethered to a centralized multiservice **switch**, Symbol Technologies has rearchitected the enterprise **wireless** -LAN deployment model. Its switched wireless architecture looks to increase network manageability and to offset...

... frustrating customers because these can cost up to \$600 or more (for an enterprise-class **access point**). The **management** problems only increase as nodes are added."

While companies such as Reef Edge and Vernier do add security, mobility and other management functions in a relatively low-cost, highly scalable...

... All the Access Ports run back to an intelligent Layer 2, 3 and 4 multiservice **switch** that contains the security features, **wireless** services, application programming interfaces and content management software. The Linux-based IP switch comes in...

. . . 367.

The architecture has similarities to Proxim's Harmony AP Controller and BlueSocket Inc.'s **Wireless Cateway**. But those "require the network to be redesigned and rearchitected whenever APs are added," said...

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01252629 CMP ACCESSION NUMBER: NMC20020610S0019
ELITE SOLUTION SECURES WLANS - SMC's well-rounded EliteConnect System came out on top in our tests. But its rivals can move quickly in a rapidly evolving wireless environment.

evolving wireless environment.

Cornell W Robinson III and Dave Molta
NETWORK COMPUTING, 2002, n 1312, PG48
PUBLICATION DATE: 020610
JOURNAL CODE: NWC LANGUAGE: English
RECORD TYPE: Fulltext
SECTION HEADING: COVER STORY

WORD COUNT: 5766

network. Our invitee list included Bluesocket, Columbitech, Ecutel, Fortress Technologies, NetMotion Wireless, Netseal, ReefEdge and Vernier Networks. Netseal didn't respond to our inquiries, and Fortress declined our invite. Vernier initially agreed to participate but subsequently withdrew, citing a lack of resources. Then, at the 11th hour, SMC Networks enthusiastically offered us its OEM version of Vernier's product.

The solutions impressed us with management capabilities that significantly enhanced the security and...
...management.

A Tale of Two Architectures

Three of the products we tested-Bluesocket WC-1000 **Wireless Cateway** , Reef Edge Connect System and SMC EliteConnect-are hardware-based systems; the rest run as services...CHO CE

SMC Networks

EliteConnect WLAN Security system

SMC EliteConnect is an OEM version of **Vernier** 's two-tiered 6000-series system. The Secure Server authenticates users, maintains a consistent configuration...product never dropped a packet while roaming. Although EliteConnect's throughput could use some improvement, **Vernier** and SMC have gotten everything else right.

SMC EliteConnect WLAN Security System SMC EliteConnect WLAN... starts at \$7,500. Reef Edge, (201) 548 - 2600. www.reefedge.com

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Bl uesocket

WG-1000 Wireless Gateway 1.0

Bluesocket's WG-1000 Wireless Gateway can deliver maximum control over your WLAN. This product is loaded with features; it offers far more control of WLAN clients than... complicates management in large environments where multiple systems are deployed. You can set up two wireless gateways in a master-slave configuration to provide failover support for added redundancy, but if you want to support a new wireless subnet, you have to configure a new gateway from scratch. Version 2.0 still lacks central management. Bluesocket says it wants to avoid...version, the WG-1000 would appear to work best in an organization with a flat wireless network requiring only one gateway or in environments where management of subnets and network security may be decentralized (many university...

...limitations, Bluesocket's WG-1000 is an appealing and cost-effective solution.

Bluesocket WG-1000 **Wireless Cateway** 1.0, \$5,995. Bluesocket, (781) 328-0888, (866) 633-3358. www.bluesocket.com

C... to test each product without interference from any other.

For the software-based products, we **configured access points** behind each router with slightly overlapping cells. When a wireless device moved from the coverage...

speed, we set up a <code>switch</code> that was connected behind both <code>wireless</code> subnets and made VLANs on the <code>switch</code> to support each <code>wireless</code> subnet. Then we wired a PC into the same <code>switch</code>. With the help of the switch's command line, we switched the PC between subnets...
... COMPANY NAMES (DIALOG GENERATED): Studies; Software Products; Subnet Roaming Support; Symbol Technologies; Syracuse University Real World Labs; SMC Networks; <code>Vernier</code> Networks; Wireless Transport Layer Security

...operate when we roamed between access points. To evaluate roaming

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01251493 CMP ACCESSION NUMBER: NWC20020513S0022
Campus WLAN Design - Tasked with implementing a wireless difficult as you might think once you know the basics of radio design.
Dave Molta
NETWORK COMPUTING, 2002, n 1310, PG123
PUBLICATION DATE: 020513
JOURNAL CODE: NWC LANGUAGE: English
RECORD TYPE: Fulltext
SECTION HEADING: WORKSHOP - MOBILE & WIRELESS TECHNOLOGY
WORD COUNT: 2974

in virtually any location, even if an AC outlet is not nearby.

Note that some APs and NICs can be configured to reduce the output power of the radio, effectively shrinking the RF cell radius and...

...ceiling. In designing a campus WLAN, be aware it may not be legal to purchase APs from one company and configure them with third-party antennas. This is because when vendors submit their products for FCC...

.can consider third-party management and security products Bluesocket, Columbitech, Ecutel, Funk, Net Motion, Net Seal, Reef Edge, Vernier and others. Finally, many organizations use standards-based VPN gateways and VPN clients on all...existing Ethernet equipment. For example, if you have lots of bandwidth and fairly advanced Ethernet switches, you might establish wireless VLANs-maybe even a single wireless VLAN-to more easily manage addresses and to enforce security policies. The wireless VLAN can...

...invest in some additional hardware and software.

First, think about how you're going to manage hundreds of access points. Configuration of APs in an enterprise environment needs to be automated. Some AP vendors, including Proxim design their...

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CMP ACCESSI ON NUMBER: NWC20020204S0025

WLAN SECURITY On The Rise - There are no easy answers yet for ensuring authentication, privacy and authorization on wireless LANs, but the future looks a bit less scary.

Dave Molta

NETWORK COMPUTING, 2002, n 1303, PC86 PUBLICATION DATE: 020204 JOURNAL CODE: NWC LANGUAGE: Englis RECORD TYPE: Fulltext LANGUAGE: English

SECTION HEADING: WORKSHOP - SECURITY

WORD COUNT: 2920

access points and often present the available systems to you in a pick list. Some access points can be configured to suppress broadcast of SSIs. On systems configured in this manner, only clients that know...model, it is inarguably elegant.

Hardware-based security solutions include offerings from Bluesocket Reef Edge and Vernier Networks. These start-up vendors sell products that involve the interconnection of your access points...

...or more essential security features. For example, NASA's Advanced Supercomputing Division has developed WFG (Wireless Firewall Cateway) built on OpenBSD and providing DHCP services, SSL-based Web authentication and custom zable per-user...

...restricting access to the WLAN based on a table of MAC addresses stored on the access point. Some vendors provide management utilities that let these MAC ACLs be distributed to multiple access points within an organization.

...COMPANY NAMES (DIALOG GENERATED): NASA; RADIUS; School of Information Studies; Symbol Technologies; Syracuse University; Task Group; Transport Layer Security; Vernier Networks; Web; Wireless Ethernet Compatibility Alliance; Wireless Security; WLAN; X Mutual